



To: Whom it may Concern

CC Ian Shrosbree

From: Carlo Beukes

Date: 6 September 2017

Re: GO Performance Products

BMG currently leads the Southern African market with some of the most powerful, respected industrial and automotive brands in the world. We continually source innovative, cutting-edge products that deliver to our customers' individual needs.

One such product line is the complete range of GO Performance products, which BMG has now been selling since 2008. We are supplying the complete scope of GO products to a wide selection of customers, ranging from agricultural, automotive, mining, timber etc. to name but a few.

Due to the extremely high wax content of the GO Wax lube, it is an excellent "Bolt-on" product to supply with transmission chains. It is suitable for 80% of the applications and financially it's very competitive in a low margin market such as ours.

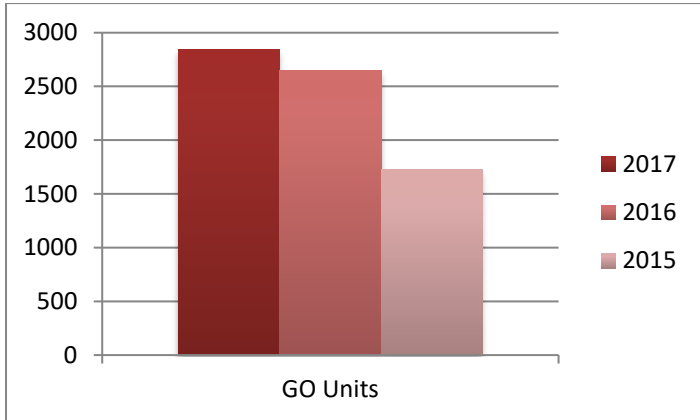
With the move to environment sustainability, Go's range fits perfectly with this global trend as all its products are 100% biodegradable and non-toxic, thereby giving our customers a green alternative to traditional lubricating products.

Go Products are very flexible in terms of their willingness to provide solutions for challenging applications, packaging of products as per customer special requirements etc. Delivery and reaction times are always met which prevents any possible logistical delays.

GO Performance is a loyal business partner who fully cooperates and supports the BMG sales network. We have also managed to increase sales on an annual basis since 2009 which also makes it a lucrative product to stock and promote. We have managed to increase unit sales by an outstanding 39% over the last three years, this makes GO one of the better performing products in our complete offering.



Please see performance graph below indicating the increase in sales volumes.



Please do not hesitate to contact me immediately should you require any additional information.

Kind regards

Carlo Beukes

Business Unit Manager - Power Transmission